

Group Charter broker

Company Overview

Simply Jet is an on-demand charter brokerage company with offices in Lausanne, Farnborough, Paris, and Zurich. We are currently looking to expand and increase our market presence, with several job openings over the next months.



Your Role

As an integral part of our young and dynamic team, your main role will be to build a client database, through prospection and incoming requests, and accompany them throughout their group charter booking process, from a reservation inquiry up to the flight itself. This includes several contacts with the clients, sourcing aircraft and negotiations with our providers, arranging requests for the flight and keeping the client updated on every aspect. You will also plan and organize all procedures at the terminal's desks, meet and greet the passengers and sometimes be required to fly with the group on certain mission.

Your Profile

- ✓ Capacity to easily develop intercultural relationship
- ✓ Strong decision-making and problem-solving abilities
- ✓ Willingness to work under pressure
- ✓ Impeccable demeanour and positive attitude
- ✓ Strong interest in aviation or the travel industry

What We Offer

- ✓ A competitive salary, with a commission-based bonus each month
- ✓ A quickly developing work environment
- ✓ A challenging position with important client focused responsibilities

Place of work

You will work with our team either in Lausanne, London, Paris or Zurich but might be required to travel for aviation events and/or group charter flights you helped organize.

Mandatory requirements

- ✓ 18 months of experience in the group charter industry (broker, operator/airline sales, etc.)
- ✓ C2/C1 level English both written and spoken.

We look forward to receiving your application !

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