



Senior charter sales executive

Company Overview

Simply Jet is an on-demand private jet charter brokerage company based in Lausanne, Switzerland. We are currently growing and have several job openings over the next months.

Your Role

As an integral part of our young and dynamic team, your main role will be to build a client database, through prospection and incoming requests, and accompany them throughout their private jet flight booking process, from a reservation inquiry up to the flight itself.

This includes several contacts with the clients, sourcing aircraft and negotiations with our providers, arranging requests for the flight and keeping the client updated on every aspect.

What We Offer

- ✓ A competitive salary, with a commission-based bonus each month
- ✓ A quickly developing work environment
- ✓ A challenging position with important client focused responsibilities

Your Profile

- ✓ Capacity to easily develop intercultural relationships
- ✓ Strong decision-making and problem-solving abilities
- ✓ Willingness to work under pressure
- ✓ Impeccable demeanour and positive attitude

Place of work

The position is based either in Lausanne or London and you might be required to travel for aviation events and/or private jet flights you helped organize.

Mandatory requirements

- ✓ 3 years of experience in the business aviation industry (broker, operator, etc.)
- ✓ C2/C1 level English both written and spoken.
- ✓ An additional language from this list: Arabic, German, Spanish, Russian, Italian or French.

We look forward to receiving your application !

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